

ABILITY Network Introduces New Medicare Analytics and Benchmarking Application

Unique local benchmarking capability helps skilled nursing facilities and home health agencies improve their bottom lines

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About ABILITY

ABILITY® Network is a leading information technology company helping providers and payers simplify the administrative and clinical complexities of healthcare through innovative applications and data analytics. ABILITY is headquartered in Minneapolis with principal offices in Boston and Tampa.

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MINNEAPOLIS – (September 26, 2017) – ABILITY® Network, a leading information technology company, introduces a powerful new Medicare analytics and benchmarking application, ABILITY | INSIGHT®. Designed for skilled nursing facilities (SNFs), home health agencies and other long-term post-acute care (LTPAC) organizations, ABILITY | INSIGHT provides revenue cycle and financial reporting to help gather the market intelligence they need to succeed.

The application provides users with a unique ability to benchmark their performance against aggregated and blinded data from similar organizations in the same geographic area, giving them greater visibility into their standing relative to their peer group. In addition to the local data, LTPACs can discover how they compare on a state and nationwide scale. These insights can help care providers pinpoint their competitive strengths and weaknesses, identify priorities for improvement, and improve their bottom lines.

“Seeing where a provider stands relative to a cohort of similar organizations on a local level can be crucial in helping post-acute care providers understand where they’re doing well and where they can improve,” said Bud Meadows, chief revenue officer, ABILITY Network. “This unique feature in ABILITY | INSIGHT is made possible by the breadth of ABILITY’s customer network and the volume of Medicare data processed. This allows us the opportunity to give our customers an unparalleled look at their own standing relative to blinded peer data.”

Maxim Fastovsky, chief executive officer of F&S Consulting, an advisor to multiple home health agencies, agreed. “Through INSIGHT, I noticed the average length of stay [for one of my clients] was higher than other home health agencies around the country,” he said. “Now I am working with our clients to bring their length of stay more in line with the national average. INSIGHT helped us identify this potential increase in audit risk much sooner than we would have otherwise.”

ABILITY | INSIGHT also offers a robust integration with ABILITY’s application for Medicare revenue cycle management, giving users an easier path for reviewing claims and correcting errors. This simplified workflow saves time and helps keep Medicare claims – and cash flow – moving efficiently.

“Most executives at home health and SNF agencies, whether large or small, don’t have the data or time to compile and examine report after report to identify issues,” said Meadows. “ABILITY is here to simplify complexities for these providers and help guide their business decisions, so they can stick to their missions of delivering great care.”

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